



SAP Practice

It is often said that best run businesses run on SAP. Zenith Software (Zenith) ensures that our client implements SAP in the right way and derive maximum business value. Zenith's SAP consultants design, deploy, implement and support varied SAP solutions, construct custom solutions and manage SRM, CRM, BI and SEM solutions around SAP suite.

SAP Practice Group

Zenith has an established "SAP Practice Group" that provides a range of SAP consulting services across Industry verticals throughout the SAP product life cycle to its global customers. We are also Implementation and Education partners for SAP Business One Services.

SAP Implementation

We bring the most compelling value proposition of "on-time-within-budget" SAP Implementation to our clients by combining our Industry specific business process expertise, across the board mySAP skill set and Program Management experience. We demarcate the entire implementation into three phases that helps us to deploy different level of expertise for the successful implementation of the project.

- ❑ Pre-Implementation
- ❑ Realization Phase
- ❑ Post Implementation Phase

SAP Enhancement Services

SAP Enhancement services focuses on Upgrades, Rollouts, Module level enhancements and Integrations.

SAP Support Services / Remote Support

Zenith's SAP application management services include maintaining, migrating and/or re-engineering existing systems in a reliable and cost-effective manner.

- ❑ Maintenance / Technical Enhancement (ABAP/Basis)
- ❑ Functional Support (Across Modules)
- ❑ Migration / Re-engineering

SAP Staff Augmentation

An experienced group of Zenith consultants with strong technology, processes and program management knowledge help our clients plan and execute projects successfully. Experience and emerging technology expertise is Zenith's value proposition to its global consulting partners and SAP customers.

We have the expertise across the entire SAP business suite: ERP, CRM, SRM, SCM, PLM and Netweaver Applications.

SAP Business One

SAP® Business One is an integrated, affordable, business management solution built from the ground to meet the immediate and long-term needs of small and midsize businesses (SMBs). It provides a true and unified view of operations across customer relationship management, manufacturing, and finance. Simple to use yet powerful, SAP Business One puts business users in charge, arming you with the critical, up-to-the-minute information you need to make smart business decisions.

Implementation

At Zenith, our Consultants work closely with our clients to understand business functions, processes and procedures, including client's business requirements and needs before implementing any solution. Our full range of implementation services are carefully aligned with SAP Business One to include: strategic planning, defining business requirements, software design, configuration, building, testing, deployment, upgrades, maintenance, optimization and support.

Return on Investment for SAP:

Some typical areas of benefit include:

- ❑ **Productivity** – Streamlined business processes may allow your employees to accomplish more in less time.
- ❑ **Financial performance** – More accurate financial reporting can speed receivables or give you a more accurate picture of your short- and long-term balance sheet.
- ❑ **Inventory Management** – Keeping a closer eye on inventory can speed inventory turns and reduce the amount you must spend on slow-moving products.
- ❑ **Pricing** – Real-time financial reporting may give you a clearer picture of your overall costs and help you improve margins on your products or services.
- ❑ **Customer revenue** – By using CRM to recognize customer needs, you can increase revenue per customer, or reduce customer turnover rates.
- ❑ **Technology Maintenance and Support** – Less money may need to be spent on maintaining out-of-date legacy systems, improving your bottom line.
- ❑ **Process improvements** – You may be able to eliminate certain costs through automation; for instance, electronic billing can reduce paper invoices, mailing costs, and even certain bank deposit fees.

Zenith's Commitment

- ❑ Immediate realization of Organization level benefits on ROI for our clients.
- ❑ Ensure Zenith's understanding of clients Business Process is perfect and complete before embarking on the project.
- ❑ Meeting clients expectations by recommending improved business processes, flexible and long-lasting solutions.
- ❑ Adhere to ISO 9001:2008 and ISO 27001:2005 standards to meet client objectives every single time.

About Zenith Software

Zenith specializes in IT and BPO Solutions. We have offices and branches spread across US, UK, Australia and New Zealand. Our state-of-the-art Technology center is located in Bangalore, India. This highly secured Facility equipped with the latest hardware and software, high-speed communication links, in-house training facility provides excellent ambience for IT professionalism.

We have experience in establishing and maintaining dedicated Offshore Development centers for our clients. Over 65% of our business uses remote delivery and over 70% of our business comes from existing clients. Zenith is an ISO 9001:2008 and ISO 27001:2005 certified company. We follow mature and proven Software Quality Process to provide the ultimate gain to our clients.

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